


★★★★★⁽³⁷⁾

Shane Wood

(435) 632-2446 Agent with Equity Real Estate

Specialties: Custom Homes, Buyer's Agent, Aerial Photography...

License Number(s): #7496752-SA00

 Share Profile

Overview

Reviews (37)

Properties (88)

Activity (19)

Reviews Summary

Overall on Trulia ★★★★★⁽³⁷⁾

Review Distribution

100% Positive Reviews

0% Neutral Reviews

0% Critical Reviews

Skill Ratings

Overall Rating ★★★★★

Local Knowledge ★★★★★

Process Expertise ★★★★★

Responsiveness ★★★★★

Negotiation Skills ★★★★★

Reviews

Sort: Newest First

Write a Review

★★★★★

pidawe reviewed Shane Wood | 05/31/2016 | Helped me sell a home

We are very grateful to Shane for selling our house, he sold it in 3 months. He shows respect and professionalism toward the buyer and likewise toward the seller.

Contact Shane Wood

John Smith

johnsmith@example.com

(415) 555-1234

Hi Shane Wood, I saw your profile on Trulia and wanted to see if you could help me.

Send Message

Service Areas

Ivins, UT

Saint George, UT

Santa Clara, UT

Washington, UT

84738

84765

84770

84780

84781

84782

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★★★★★

kbrumley1 reviewed Shane Wood | 01/19/2016 | Helped me buy a home

We knew we were going to move to the area 4 years prior to being able to. We contacted Shane, and he graciously and patiently showed us houses, taking full days on two separate occasions during two separate years, to acquaint us with the neighborhoods and areas. He could not have been more knowledgeable or more interested in our getting the right home-- though it would have been easy for him to dismiss us as looky-loos. When the time finally came, he took more of his time and showed an enormous number of houses, helping us understand the merits and drawbacks of different neighborhoods and homes. Without Shane's help we could have made serious errors; as it was, we ended up with what we think is the perfect house, for us. Throughout, Shane guided us surely and carefully. We knew there would not be anything with a prospective house that we would not know. If you are thinking of buying anywhere in the area, you cannot do better than Shane. He quite simply is the best I have ever run across in my 13 instances of buying/selling homes across 30 years and half a dozen states. No one comes even close.

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★★★★★

spec51 reviewed Shane Wood | 04/09/2015 | Helped me sell a home

Shane Wood is an excellent real estate agent. We didn't live in the property that we were selling so Shane would check on the home often to make sure all was in order. I appreciated Shane's work ethic and would recommend him in a heartbeat to anyone who is trying to sell their home or who is looking for a home to buy.

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★★★★★

kniels69 reviewed Shane Wood | 09/06/2014 | Helped me sell a home

I would like to thank Shane Wood for the efficient and effective way he handled selling our property in Santa Clara, Utah. He was with us every step, took care of any problems that arose with the property and notified us about them immediately. He is a kind, honest, and sincere man. He sold our house and got us the amount he told us he would be able to get. We are totally satisfied with him and his services. I would highly recommend him to anyone for their real estate needs. Sincerely, John and Venetta Williams

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★★★★★

RogerTalman reviewed Shane Wood | 08/20/2014 | Helped me buy a home

We met Shane through the internet when we requested homes to see in Saint George, UT. Within an hour Shane had responded and he set up our requests. When we arrived in Saint George Shane had homes for us to see that had met our criteria. He hit it right on the button. After three days of looking we had come up with three homes. We put in an offer on our favorite choice and based on Shane's input it was accepted. Shane helped all the way through escrow which was done while we were back in California preparing for our move to Utah. He setup workmen to complete the items needing repair thru the escrow. Shane has very high marks from us for integrity, intelligence, professionalism, loyalty and reliability. He never let us down and is still helping us after escrow closed. Shane's drive and determination showed throughout the whole process. We can't thank him enough and would not hesitate recommending Shane.

Roger and Cathy Talman

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★★★★★

zuser2140609155442612 reviewed Shane Wood | 06/09/2014 | Helped me buy a home

Shane was very understanding about our needs. He was able to get us the home of our dreams at a very reasonable price. He was honest and very easy to work with. He didn't waste any time. I would recommend him to anyone.

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user7143938 reviewed Shane Wood | 03/27/2014 | Helped me sell a home

Shane Wood was referred to us by someone that we trust. We couldn't have been more happy with our home selling and buying process. Shane was able to sell our home in a tough real estate market for asking price. We were then able to find the perfect home for our family that met all the requirements we were looking for. We will refer Shane to any friends or family that are in need of a real estate agent.

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user4887823 reviewed Shane Wood | 01/22/2014 | Helped me buy a home

We moved to Saint George, met Shane, looked at several homes and decided we needed to have a home built to get what we wanted. Shane found us the perfect lot, and a wonderful developer. He worked with us and had a lot of good input during this process. We lived in our home for a year, and we decided to move to Colorado, we had Shane list it and he did a great job.

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gln303 reviewed Shane Wood | 11/01/2013 | Helped me buy a home

When we decided to move to St. George, three family members offered to line us up with their realtors. We decided to go off on our own and picked Shane, based on his reviews here. We are so glad we did. While browsing the new listings he sent us daily, one home stood out that was exactly what we were looking for. I called Shane and set up a viewing for the next day. We jumped in the car and drove to St George. The home was priced to sell quickly -- one of those "If you snooze, you lose" deals. We immediately made an offer and nabbed it. Shane went the extra mile in helping us work through all the headaches of moving. He even bought a chair from the previous owners that our handicapped daughter had fallen in love with. This was our first home purchase in 37 years and Shane took all the hassle out of it. I must have called him 50 times with questions and concerns. He was always ready to talk for as long as I wanted and never seemed in a hurry to get me off the phone. Six weeks after we moved in, Shane and his family stopped over to see how things were going. Long after our dealings were finished, he was still willing to help with anything we needed. We definitely made the right choice in hiring Shane as our realtor. We couldn't be happier with our new home, and living in St. George.

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user3803764 reviewed Shane Wood | 08/30/2013 | Helped me buy a home

Shane, thank you for being there for us. Shane is the type of realtor you hope you can find when moving to another state. My wife looked at a house on the internet she liked and Shane's photo and bio were there, as well. She called Shane and left a voice mail and five minutes later he returned our call. We explained our needs and he offered whatever time we needed, even though it was short notice and involved a weekend. We gave Shane a list of houses we found we were interested in and he arranged tours for us. This gave him a good picture of what we were interested in and at the end of the first day, he offered to do some research on sources we didn't have access to, and arranged for tours the next day. By the end of day two we had our top choice and a back up ready for us to make an offer. A bonus to us was Shane's knowledge of the geological make up of the area. With this knowledge he could advise us on the stability of different areas. His overall knowledge of the region was truly beneficial to us as newcomers to the area. Shane made the purchase process very easy. We also feel he did a great job of getting for us the best deal. His communication with us, both in St. George, as well as after we returned home, was excellent. He went the extra mile. He was there through the inspection process and right through closing. For us, we first met with Shane on July 25, and our house closed on August 15. Shane was definitely the right man at the right time in the right place for us. We recommend him highly without reservation. He is very attentive and takes care of his clients even when there are challenges. When you are conducting business from another state it is nice to know you have a man of integrity walking every step of the way with you through the home buying process.

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user7126516 reviewed Shane Wood | 08/26/2013 | Helped me buy a home

I am so thankful to have worked with Shane. My husband and I are not from the area, and Shane let us in on all the in-and-outs we would otherwise be unaware of, such as the difference in the 2 power companies operating in the same city. Shane shared so much valuable information, he helped us find the truly perfect home, and was patient with us throughout the process.

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user16909780 reviewed Shane Wood | 08/03/2013 | Helped me buy a home

Our daughter-in-law saw a St. George property that she thought we would be interested in, and she contacted several agents in the area late one night. Shane was the first to respond, and the time was past 11 P.M. That's a perfect example of how quickly Shane gets back to his clients. For a variety of reasons, we had to act promptly, which meant calling on Shane to meet us at times that were not always convenient, and he was more than willing to do that for us. Once he was too sick to drive, but he enlisted the help of his wife to get him to our meeting! At any rate, this experience was one of the smoothest real estate transactions we've encountered. We highly recommend Shane as a real estate professional.

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user1897597 reviewed Shane Wood | 08/03/2013 | Helped me buy a home

shane did every thing that we needed and many things that we did not know we needed and has gone after the sale was completed we feel that we have met a person that we will know for a long time

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user259344 reviewed Shane Wood | 07/18/2013 | Helped me buy a home

I would definitely recommend Shane Woods to others. I really appreciated his local knowledge of the neighborhoods. We purchased a foreclosure and Shane was knowledgeable of the foreclosure process. He was also very responsive to our emails and phone messages. He was also good at negotiating with the banks realtor, and the title company, and getting everything closed in a timely manner.

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★★★★★

utahgolf reviewed Shane Wood | 06/01/2013 | Helped me buy a home

Shane is the consummate professional. He worked tirelessly to find us just the right property in St. George at the right price for us! He is kind, considerate and totally on top of the market. I wish we would have had Shane handle our purchase on our primary house in Northern Utah. We would have had the best. We even had a chance to meet his great wife and two beautiful little girls. They are a great American family. Shane is the best realtor we've worked with in forty years of purchasing homes.

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user317503 reviewed Shane Wood | 04/29/2013 | Helped me buy a home

From the time we met him to closing and now even beyond, our experience with Shane Wood has been of one respect for his honesty, knowledge of all aspects of home buying and selling, his quick response in returning calls, his local knowledge of all the different areas we looked at and his professionalism in all his dealings with us. Even now, two weeks from moving in, he has come over a couple of times to help us with things and he has made us feel that we can call him anytime about anything. We feel we got lucky to have Shane as our realtor.

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★★★★★

user4655810 reviewed Shane Wood | 03/27/2013 | Helped me buy a home

First of all, let me say, if you are looking for a realtor, you will not find a candidate more professional and knowledgeable than Shane. Shane worked with us for over a year to help us find the home we just bought in St. George. He was patient and tireless in helping us find the home that worked for us. His sensitivity to market conditions and pricing are uncanny, and his warmth and sense of humor made working with him a pleasure. Shane was always willing and happy to make that little bit of extra effort or take the time to make one extra visit to a property to help us with our decision making.

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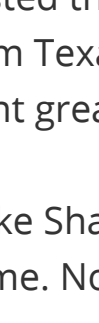
jkculley reviewed Shane Wood | 12/19/2012 | Helped me buy a home

During 2010, I started to view properties online in the St. George, UT area. In August of 2012, I made the decision to actually start looking for my future home. Zillow.com, the web site I had been using to search, also provided information on Real Estate Agents. One name that continually popped up was Shane Wood. Not only was his advertising/promotion effective, the reviews (like this one) were consistently positive, even glowing. So, I contacted Shane. We talked for about 30 minutes, during which time he identified the basic requirements I was looking for in a house and the type of community I would be comfortable in. Two weeks after talking with Shane, I flew to St. George from NE Wisconsin to meet him and start the search in earnest. Shane had set aside two entire days to work with me. Not only did he show me numerous homes that met or exceeded my stated criteria, but he drove me around the entire county, giving me a much better feel for the various communities found in area, recreational and shopping opportunities, restaurants, etc. We quickly narrowed the search down to the Kayenta Desert Community. I found Shane to have an excellent command of the marketplace, had the right resources at his fingertips (knew all the players), was very knowledgeable when it came to construction processes, and always had my best interests in mind. He was very accommodating and responsive to my many demands, never ~~disappointed~~ as most salespeople do, but rather provided me with the information I needed to make an informed decision. After narrowing the search down to the Kayenta Desert Community in western Ivins, I made two additional trips out West looking at properties there, and in October, found the perfect home. Last week, I closed on the transaction and Iâ€™m delighted with the entire purchase experience. During this process, Shane redefined the typical Real Estate Agents job description, at least as far as Iâ€™m concerned. Not only did he find me the perfect home and guide me through the entire process, but he was instrumental in getting approval for 3rd stall garage expansion from the HOA Architectural Control Committee. Shane is the consummate real estate professional, and I consider him a trusted friend as well. Oh, one other interesting qualifier, Shane is a huge proponent of St. George Tourism Development/Growth. After my first visit, I started referring to him as Mr. St. George.

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Awsome RE Agent! I highly recommend that you contact Shane Wood if youâ€™re looking to buy or sell in the Washington County market.

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Shane Wood replied to this review

08/10/2015

Thank you Very Much Jack, you just can't buy reviews like this. I am delighted that your pleased and very happy to have made a great new friend. Shane

Less

★★★★★

user8010141 reviewed Shane Wood | 12/18/2012 | Helped me sell a home

Shane was very professional, very knowledgeable about his business and our area in particular. He was a pleasure to deal with throughout the course of our dealings. I would enthusiastically recommend him.

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★★★★★

user769979 reviewed Shane Wood | 11/04/2012 | Helped me buy a home

Shane is the BEST Real Estate Agent I ever worked with, I felt very fortunate to have met him and worked with him. He knows his stuff and is a honest s the day is long.

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★★★★★

user2217093 reviewed Shane Wood | 11/03/2012 | Helped me buy a home

I have purchased several homes in my 48 years of life and I have been pretty happy with all of my realtors. However, they all take a distant back seat to Shanel! I would be extremely confident in recommending Shane to everyone that I know (and anyone I don't know!). I live 4 hours north of St. George (South Jordan, Utah). I found the house that I eventually bought in St. George on the Internet. Initially, I picked the first real estate agency that I saw attached to the add and emailed them with interest. I gave them 24 hours to get back to me on a weekday. When I didn't hear back, I emailed one of the other 4 agents listed on the internet's site, Shane Wood. Within minutes, Shane responded to my email. Shane made time that weekend to get together with me, so I drove down to St. George. I had been looking at homes in that area for a month or so on-line, so I knew that I wanted the place I emailed him on. However, Shane showed me a few other places for comparative purposes and was willing to spend as much time looking with me as I wanted. Within a few days, we put an offer on the house and had a deal working. About a week later, I received an email and phone call from the original real estate agency that I had reached out to! I let them know that I had given them 24 hours to respond initially and then ached out to Shane Wood, who got right back to me and we had a deal on the house! Shane answers my phone calls, emails and texts every time and if he can't do so at the moment, he always responds within a few minutes. He's incredibly responsive. He knows the local market extremely well, the flood plains, the types of soil (shifting issues), the history of the neighborhoods etc. I understand that he grew up the son of a building contractor and it shows in his extremely comprehensive knowledge of everything in a St. George home from roof types and issues to water heaters, furnaces, electrical etc. Not only does he have great knowledge of the homes, he shares it comfortably. I had complete confidence that he was looking out for my best interest throughout the entire process. In the home negotiation, Shane protected me in every area. We had the seller replace 3 glazed over windows, an older water heater, repair a toilet, clean the roof drains etc. Because I couldn't easily be in St. George when the different services were being done, Shane was happy to be there on my behalf while the work was being completed over several days. As a matter of fact, several times, I had furniture deliveries at the house and Shane was there on my behalf to let them in after the sale! When the area had some flooding several times this past summer after the sale, Shane, unsolicited, went by my new home to check on it and let me know that my place didn't have any issues! He went to the HOA management company on my behalf and got all my keys and information and walked me through all the aspects of my HOA and new home, so that I was very comfortable with my purchase. The list goes on and on! I look forward to buying and selling through Shane in the future. He is the only realtor I would ever consider using in the St. George area!

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★★★★★

user23351 reviewed Shane Wood | 10/23/2012 | Helped me buy a home

Shane has a lot of knowledge about the area. He knew about local pests. He also knew about cement settling. He also knew about conveniences like single level homes.

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★★★★★

user80784 reviewed Shane Wood | 10/07/2012 | Helped me buy a home

Shane is an outstanding Buyer's Agent. He has helped in every way that he could, and with no pressure on his part. He was always available, and very knowledgeable, when we needed any help. He knew exactly what to do when we found the right house. He even came out after the sale to help with some minor roofing repairs. If we ever move again, I would insist on using Shane, and would highly recommend him to anyone else in the market for a home.

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★★★★★

user4531655 reviewed Shane Wood | 08/17/2012 | Helped me buy a home

I bought my first home in October 2011 with the help of Shane Wood. After searching and failing to purchase two short sale homes through other agents, I was linked with him through an online real estate service. My resolve to buy a home at this point was worn thin, and I must say I probably would not be a homeowner today without Shane. His patience in addressing my needs and wants was superb. If I didn't like a particular home he would learn from that experience and apply it to his search. Shane always treated us with respect and was always on time for scheduled appointments. I guess what stood out for me about Shane is that he just wanted to see me happy with my purchase, no matter how long it took or how many houses we had to put through the wringer. Thank you Shane for your patience and experience!!

Less

★★★★★

user303802 reviewed Shane Wood | 07/28/2012 | Helped me sell a home

Shane assisted us in a short sale of our rental home and did an excellent job with his expertise. He is extremely knowledgeable about his field of real estate, professional and his responsiveness and negotiation skills were great. I would highly recommend him and have recommend him to a family member looking to relocate to St. George.

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★★★★★

user4242309 reviewed Shane Wood | 07/27/2012 | Helped me buy a home

We were very hesitant to use a realtor in our home buying process. However, after a glowing recommendation of Shane we decided it wouldn't hurt. Now, after the whole process is over and we are comfortably in our home, we recommend a realtor to everyone of our friends considering buying a home. We have frequently discussed how much we wish we could take Shane with us in every home buying opportunity in the future! Without hesitation, we would recommend Shane!!

Less

★★★★★

user0331776 reviewed Shane Wood | 07/27/2012 | Helped me buy a home

I immediately liked this guy. While being nice and respectful, he is frank and honest. I appreciate that. He is real. He found my wife and I the perfect home at an amazing price. I put an offer on it sight unseen, just based on Shane's recommendation, and it exceeded my expectations. I recommend him highly.

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★★★★★

user9773229 reviewed Shane Wood | 06/05/2012 | Helped me sell a home

I can't say enough about how wonderful our experience was with Shane as our realtor. He went above and beyond the call of duty by helping with the care of my mom's vacant home and suggestions to help with the sale. He was always available and willing to answer any questions. I would definitely recommend Shane Wood to anyone.

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★★★★★

user931416 reviewed Shane Wood | 04/14/2012 | Helped me buy a home

We are very happy with our real estate experience with Shane Wood. He has been very helpful and accommodating during our home purchase process. He is extremely knowledgeable of the St. George area and was prepared to answer any of our questions. Shane was personable and sensitive to our needs. He is a very experienced and professional real estate agent. We had some complicated situations arise and Shane represented us very well. We would highly recommend Shane as your agent. We will use him again for all our future real estate needs.

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The Greenwood

Less

★★★★★

DorothyJolley reviewed Shane Wood | 04/02/2012 | Helped me sell a home

His said he would sell our house in a given time, and in the present economy, he sold it. We had other agents that tried to sell it for years. It did not happen. Then we took our chance with Shane Wood and we were very impressed with his professionalism, honesty, and respect. The house sold before he anticipated, and we would certainly deal with him in the future. Thank you Shane!

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★★★★★

TimPitkanen reviewed Shane Wood | 01/07/2012 | Helped me buy a home

Shane did a terrific job for us, from start to finish. He really knows the local builders, appraisers, and environmental issues. We were buying remotely from the East coast and he was our front man when we couldn't be there. Highly recommend his services.

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★★★★★

Bishop reviewed Shane Wood | 12/03/2011 | Helped me sell a home

We live out of state and contacted Shane to list our home. Given the housing market, we had little hope it would sell. Shane's expertise in pricing, advertising and marketing our home resulted in it being sold in less than two weeks! Taken by surprise and wanting to purchase a new home right away, we depended on him to help with the purchase of our new home. We have bought and sold several houses and are truly satisfied with his service. Shane made this whole process easy and painless!

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★★★★★

wallyduke reviewed Shane Wood | 11/17/2011 | Helped me buy a home

Shane is a professional realtor. He takes his work seriously and spends the time necessary to ensure complete client satisfaction. He is not a part time realtor who is in the business to fill in some extra time. He has represented me as buyer and seller on three separate real estate transactions. I recommend Shane to anyone wanting to list or buy a home. You'll be happy you have Shane representing you.

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★★★★★

ekhawkins reviewed Shane Wood | 11/04/2011 | Helped me buy a home

Represented the seller and myself the buyer. I found Shane to be a very professional and knowledgeable. He accomplished all that I asked of him. He negotiated to get the price I offered. I think the home is a great value. He even set me up with the builder so that I can get a reduced price on a fridge. I am a senior citizen and Shane treated me with lots of respect.

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★★★★★

ferri reviewed Shane Wood | 09/09/2011 | Helped me buy a home

I was recently in the market to purchase a home in St. George Utah. I initially wanted to go it alone, thinking I would have more negotiating power in price if I didn't bring a realtor to the table with me. As I was searching, principles I came across Shane. I discussed with him my needs as well as my strategy. At no time did he try to solicit my business. He did however let me in on some of the things to lookout for when searching for property in St. George. As I continued in my efforts my initial interactions with Shane stuck out to me. I eventually recruited him to help me in my efforts. Smartest thing I could have done. Shane and I discussed what my needs and we began our search. It didn't take long to find a home that meet my needs and expectations. I know am the proud owner of a beautiful home in St. George thanks to Shane's help.

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It should be noted that I work out of state on the east coast and have limited time to explore and tour homes. Shane helped me weed out homes so that my time would be fruitful during my visit to Utah. At the drop of a hat he would respond to my request exceeding my expectations throughout the entire process.

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I appreciate Shane's help, integrity and professionalism. I have no hesitation in recommending him.

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★★★★★

jonapetty reviewed Shane Wood | 03/30/2011 | Helped me buy a home

Shane went above and beyond to help us find a home. We looked at 80 plus homes. We worked him hard, so hard in fact that my wife and I felt bad. We were starting to wonder if we would find the right home. He would always accommodate our needs and travel plans to look at homes.

Less

Shane learned what we were looking for, he emailed us listing to review and previewed homes to make sure we weren't wasting our time. He met with the builders who built the homes we were looking at to get more details on the construction and any possible issues. If I ever got his voice mail, which was rare, we were only minutes until he called us back.

Less

We put several offers in on homes that were either not accepted or placed in "never never land" by banks playing games. I wondered if he would give up. Shane even helped us find a vacation rental for our family vacation that we spent in St. George.

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We were in Texas when Shane found our home. He talked with us as he went through the home. Shane took video, then posted the video so we could see the home on the internet. We trusted Shane and timing was critical so we wrote an offer from Texas, which Shane hand carried to the bank to meet the deadlines. The bank accepted our offer and the transaction went great. When we finally got to see the home, it was everything Shane had reported it to be.

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Make Shane your Realtor and have full confidence that he will give 100% of his talents and abilities to help you find your home. Not only that you just might make a friend as well.

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Sincerely
Jon and Nichole Petty

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★★★★★

Budn65am reviewed Shane Wood | 12/05/2010 | Helped me sell a home

Shane helped me to make a huge and great change in my life by selling my condo for about \$90K more than other comps AND for less than a week. He took care of EVERYTHING as I was out of town for the entire time. He is a very talented real estate pro AND a very good man. In fact, he was so great, I had him sell a second home for me. If I had more properties to sell, I would ONLY use Shane. You will not be disappointed!!

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